



**MEMORANDUM OF UNDERSTANDING**  
**BETWEEN**  
**ISTANBUL GELISIM UNIVERSITY, TÜRKİYE**  
**AND**  
**NATIONAL ACADEMY OF MANAGEMENT, UKRAINE**

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This Bilateral Exchange Agreement is entered into between Istanbul Gelisim University (hereafter called “IGU”) and National Academy of Management (hereafter called “NAM”) referred to collectively as Parties with the intention to build collaboration in higher education activities including but not limited to teaching, training, research, and community service.

**I SUBJECT**

1.1. This agreement forms the basis of the following multilateral cooperation between the PARTNERS:

- exchange of experience in teaching and pedagogic activities, educational programs, and innovations in the process of education;
- mutual exchange of teachers and students in order to advance teaching activities;
- exchange of experience in research and scientific production activities;
- organization and carrying out of joint scientific and methodical contests, exhibitions, conferences, and other scientific and methodical, and cultural events;

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A.U.

- provision of studying opportunities in both countries: holders of a master's degree and graduate students, trainees exchange;
- carrying out joint research in the fields of mutual interests;
- mutual preparation and publication of teaching aids, scientific and methodical works;
- exchange of information on most important international conferences and symposiums;
- common participation in international programs;
- mutual protection of intellectual propriety;
- encourage teaching joint online courses;
- encourage joint research projects and grant applications to third parties such as government, non-profit organizations et al.
- encouraging community service and similar modules within the scope of sustainability teaching and learning objectives;
- participation in events connected with the celebration of anniversaries and memorable dates;
- integration between the PARTNERS through the cooperation of departments to increase the level of research and the quality of educational services, creation of new educational directions, experiences, and skills exchange;
- cooperation in improving the methodology of the educational process, the introduction of advanced international standards of educational activities;
- development and advancement of other forms of cooperation that are of mutual interest;
- PARTNERS have the right to use and present each other's pennant, flag, and logo.(The use of the relevant logo, pennant and flag includes mutually adding each other's logos to the materials such as brochures, promotional booklets, etc. to be prepared by partner institutions within the scope of projects or other joint works within the scope of the cooperation to be established, and the use of each other's desktop flags in the joint meetings to be held. In addition, the logo will be used within the scope of the contracted institutions list on the web site of the institutions.)

## II TERMS

2.1. PARTNERS shall work out and approve programs and plans of joint works and events under the current agreement.

2.2. PARTNERS shall make an exchange of expert delegations in order to work out programs, plans, and other joint documents with further approval of these documents by the heads of partner institutions.

2.3. PARTNERS also agree to examine the possibility of exchanges by the academic staff.

2.4. PARTNERS shall inform each other about all possible disputes or differences which arise out of the present agreement and solve them together.

2.5. The financial relations of the Parties shall be agreed upon during the organization of specific events and shall be formalized by agreements in accordance with the legislation of both Parties."

## III GENERAL CONDITIONS

3.1. This agreement shall remain in effect for a period of 5 (five) years. This agreement can be automatically prolonged for a period of 5 (five) years, if neither of the PARTNERS informed the other of the termination of the agreement in written form at least 3 (three) months before the term agreement validity expires.

3.2. Any changes, amendments, or supplements may be done by the joint decision of PARTNERS. This agreement of cooperation shall be identified as the parent document of any program agreement. Specific commitments become effective from the date of signing. This agreement can be canceled, supplemented, or prolonged by the joint decision of PARTNERS.

3.3. This agreement of cooperation is written in English, in duplicate. Each PARTNER should be given a copy.

#### IV EXECUTION

By signing below, each of the following represent that they have the authority to execute this Bilateral Exchange Agreement and to bind the party on whose behalf their signature is made.

  
On behalf of National Academy of  
Management (NAM)  
Prof. Dr. Serhii IEROKHIN  
Rector

Date: 11/09/2023

  
On behalf of Istanbul Gelisim  
University (IGU)  
Prof. Dr. Bahri ŞAHİN  
Rector

Date: 26 / 09 / 2023

